



Partnering with
grassroots organizations

Annual Report 2018

Message from the Natic team



Natic Esperanza means Our Home of Hope in Tsotsil and Planting Hope in Tz'utujil, the two historically related but distinct Maya languages of our partner communities in Mexico and Guatemala.

Both meanings are integrated into everything we do. Natic offers an inspirational garden and administrative home for grassroots leaders who envision a hopeful future, firmly rooted in their local cultures and communities.

When Natic partners with a grassroots organization, we provide both direct funding and capacity building support. When an organization partners with Natic, they provide us with opportunities to learn about their locally-based strategies and culturally appropriate approaches to community building. As we work alongside our partners we continue learning and growing together to build educational and economic opportunities that honor family, community, and nature.

Natic's work is only possible because of your generosity and loyalty.

Thank you for sharing this journey with us!



Who did you partner with when you donated to Natik?

G U A T E M A L A



Ruk'ux

The Ruk'ux Scholarship and Leadership Program gives scholarships to junior high and high school students. The program supports the students during their studies with a monthly stipend and in the development of projects that provide them with leadership and learning opportunities.

The Traveling Library

The Traveling Library, an outreach program of the Puerta Abierta School, serves primary and secondary schools, and a senior center. The animated librarians share the love of reading and creative learning with nearly a thousand people each week. For most, the books, songs, and activities shared by the Traveling Library are the first contact with literacy programs that they have experienced.



ANADESA

Asociación Nuevo Amanecer Santiago Atitlán (ANADESA) is Natik's newest partner. ANADESA runs a robust afterschool program for primary and secondary students in their community as well as an empowerment program for women focused on alternative economies, personal development and community participation.



Who did you partner with when you donated to Natik?

C H I A P A S



Yo'onik

Yo'onik Learning Center provides scholarships to junior high and high school students. As part of their giving back to their community, the scholarship students participate as tutors in the after school and summer programs in the Center, the first of their kind in Zinacantán.



Mujeres Sembrando la Vida

Mujeres Sembrando la Vida is a women's artisan cooperative. The women work together to create and market textiles based on both traditional and modern techniques. The cooperative designates a percentage of their earnings towards leadership building, health care, micro-financing and to support the Yo'onik Learning Center.

Natik supports partnerships beyond the grant

60 HOURS
budget development,
leadership workshops
and partner exchanges

90 HOURS
coaching in strategic
planning and program development

15 HOURS
grant writing support

150 HOURS
communication and
fundraising support

60 HOURS
site visits and
co-evaluations

Our partners transform grants and support into results

9 RUK'UX SCHOLARS
designed and piloted a
cultural and language
immersion program

6 YO'ONIK SCHOLARS
tutored over 35 students every
week and ran a summer program

2 GRASSROOTS LEADERS
learned how to fundraise and
helped earn over \$12,000 USD
for a second-floor addition to their
workshop in the Yo'onik Learning Center

9 RUK'UX SCHOLARS
helped ANADESA plant
hundreds of trees in their community

60 MSV ARTISANS
received Fair Trade
Certification for their cooperative

7 RUK'UX AND YO'ONIK SCHOLARS
graduated from high school and 3 will
continue to university studies

2 OF 8 MOBILE LIBRARIES
were funded for the
Traveling Library program
of Puerta Abierta

Natik is building cultural bridges for better understanding

30 PARTICIPANTS IN 2 Critical Service-Learning trips in Chiapas with the Jesuit High School of Sacramento, and The University of Denver's Korbell School of International Studies and Graduate School of Social Work

3 DONORS participated in site visits and cultural celebrations with our partners and the community of Santiago Atitlán

5 CONFERENCES AND ALLIANCE PRESENTATIONS were given by Natik staff

10 ALLIED ORGANIZATIONS were supported as part of the service-learning and donor site visit trips

10 PARTICIPANTS in the Critical Service-Learning trips transformed their experiences into a fundraising event for our partners

Natik is growing stronger

3 NEW STAFF integrated

1 NEW STRATEGIC PLAN developed for 2018-2022

1 NEW WEBSITE and fundraising platform

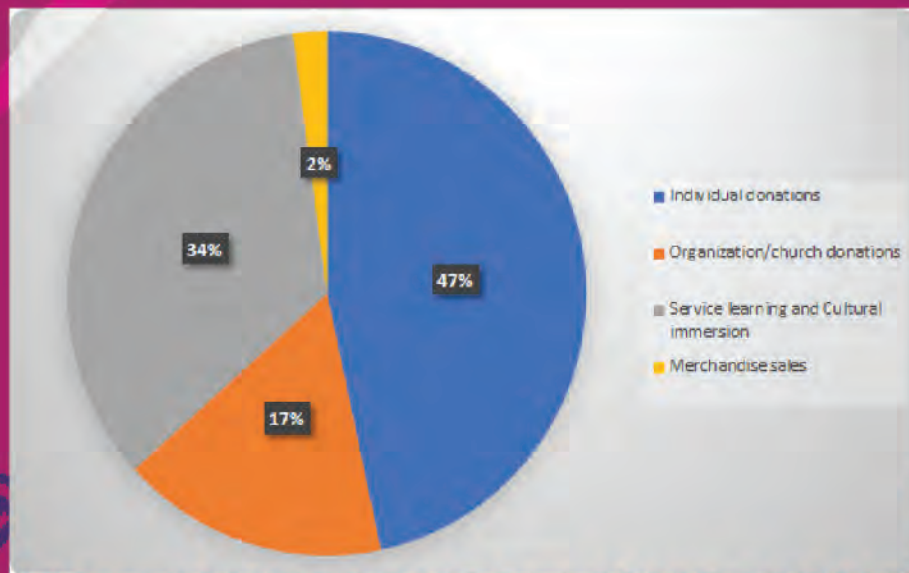
1 NEW IMPACT AND EVALUATION PROCESS begun

F i n a n c i a l s

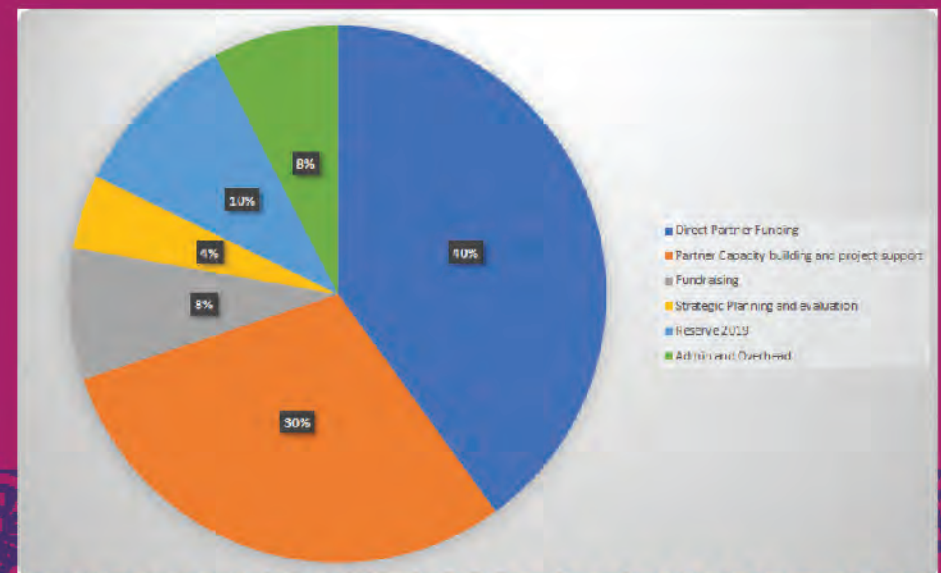
Natik had a very successful year for sustainable growth and finances. Our grants to our partners are funded by committed, giving individuals and institutional donors. Our donors can designate either to our General Fund to support our non-financial work with our partners or choose to directly fund our partners' programs. Our Critical Service-Learning trips are designed to fund much of our staff and capacity-building costs, as well as to provide financial compensation to allied organizations that participate in the content provision of the trips.

This allows us to assure our donors that 90% of all donor-designated funds are transferred directly to our partners. Five percent contributes to the cost of partner-support activities such as capacity building, and five percent covers administrative fees and commissions for banking and overhead costs.

2018 Funding Sources



2018 Spending Breakdown



Our Team 2018

Board of Directors

Ian Ramsey-North *Chair*
Paul Linz *Treasurer*
Vicki Reitenauer *Vice Chair*
Libby O’Kane *Secretary*
Bruce Chase
David Feuerbach
Bill Harvey
Addison Nace

Natik Field Team

Anita Smart *Executive Director*
Deborah Colvin *Deputy Director*
Will Kell *Outreach Officer*
Sarah Daggett *Communication Advisor*

Advisors

Ann Conway
Pablo Farías
David Orr
Berenice Zebadúa

How Donors can be involved

- . Forward annual reports
- . Sign up for newsletters
- . Like us on Facebook and Instagram
- . Volunteer, advise, join the board
- . Participate in online fundraisers
- . Coordinate in-person fundraisers
- . Promote Day of the Dead trip --Chiapas, Mexico Oct 29-Nov 5, 2019



Donor Recognition List

Heartfelt thanks for your generosity

Alice Aamodt	Julia Falamas	Sarah Lesniewski	Sara Nerken	Bill Smart
Alison Abbott	Julie Feuerbach	Suzanne Levy	Libby O'Kane	Silvia Smart
Jordyn Acconcia	David Feuerbach	Valentina Liesegang	Elizabeth O'Kane	Diane Smart
Brenda Adair	JoAnne Fischer	Tina Lucas	Turner Odell	Marcia Snyder
Jay Allen	Davis Fischer	Peter Lucas	David & Nancy Orr	Ashley Spencer
Richard Andrews	Deborah Flynn	Alex Marinacci	Jeanne Pace	Evelyn Stewart
Alfred Arrivee	Akshat Gadgil	Nancy Mauro	Judith Pasco	Kedron Thomas
Antonia Balazs	Lorena Gaibor	Mary McClure	Lyn Pentecost	Rena Thompson
Kelly Barnes	Robert Gair	Michael Meyers	Susan Phillips	Andrew Tolan
Jennifer Beach	Rebecca Galemba	Felicia Miller	Brooke Pike	Danika Usiatynski-Rivera
Tacora Beasley	Joan Galles	Marjorie Mlodzik	Christine Ramsey	Ellen Valkevich
Margaret Belmondo	Gabriele Ganswindt	Eileen Morgenweck-Schwartz	Ian Ramsey-North	Thomas VanDyke
John Bianco	Dale Garson	Julia Nace	Vicki Reitenauer	Laurie Vincello
Lisa Blomberg	David Gilvarg	Cheryl Nace	Virginia Robertson	Marsha Weinraub
John Boles	Carson Gleberman	Addison Nace	Christen Roblero Villalobos	William Wieber
Eileen Caito	Joseph Gleberman	Sara Nerken	Azalea Rodríguez	Bruce Wiley
Araceli Cámara	Caitlin Graves	Sarah Lesniewski	JP Rondeau	Lauren Williams
Raquel Castilla	David Grossman	Suzanne Levy	Charles Rosenberg	Burning Project
Joanne Castronovo	Kristen Guest	Valentina Liesegang	Glenn & Kiang Rotton	Chipotle
Deborah Colvin	Mark & Cory Gunderson	Tina Lucas	Patricia Rumer	Church by the Sea
Nicholas Conover	Roy Hansen	Peter Lucas	Betsy Ryan	Denver Justice & Peace Committee
Ann Conway	Daniel Hassouni	Alex Marinacci	David Ryan	Farvel Fund
Brittany Cowan	Maria Heberling	Nancy Mauro	Kat Safavi	Pledgeling Foundation
Sarah Daggett	Pete & Jean Henderson	Mary McClure	John Sather	Vanguard Charitable Trust
Cynthia DelBello	Dale & Allen Hermann	Michael Meyers	Stacy Scibelli	Jesuit High School of Sacramento
Ippolita Di Paola	Lynn Holland	Felicia Miller	Martha Sedell	
Ellyce Di Paola	Lewis Holmes	Marjorie Mlodzik	Marie Sheel	
Robert Dolian	Tali Jankie	Eileen Morgenweck-Schwartz	Thomas Sherman	
Cheryl Doss	Trevor Jensen	Julia Nace		
Jean Duffy	Carleton Johnson	Cheryl Nace		
Roisin Duffy-Gideon	Ram Kelath	Addison Nace		
Henry Durham	Christine Kell			
Adriana Eraso	Marjorie King			
	Carrie-Andrea Koppelman			

If you have donated to Natik and are not listed here, please let us know, and accept our sincerest apologies for the omission.



For More information or to donate online:
www.natik.org
Contact us at: contact@natic.org

Please mail checks to:
Natik Esperanza

#42972

PO Box 55071

Boston, MA 02205-5071

Graphic communication and design:
Berenice Zebadúa
Director of Communication Natik